ONE AMERICA WORKS

INDIANAPOLIS

TOP COMPANIES HAVE THOUSANDS OF EMPLOYEES IN INDIANAPOLIS

- Salesforce
- Ingram Micro
- Appirio
- Genesys
- Roche Diagnostics
- Dow Agrosciences
- Infosys
- Kronos

4TH BEST IN COST OF DOING BUSINESS

$1.3B R&D INVESTMENT

$358M STATEWIDE STARTUP INVESTMENT IN 2019

INDIANA RANKED #1 FOR PHYSICAL INFRASTRUCTURE

“THE NEXT BIG STARTUP CITY”
—inc.
Indianapolis is positioned among its region’s universities and their steady stream of over 35,000 graduating professionals each year.

**TALENT**

- **Education Attainment Rate**: 31.4%
- **Population Concentration of Millennials**: 23.2%
- **Tech Talent Labor Pool Growth**: 21.8%
- **Tech Degree Growth**: 41.5%

Indianapolis is home to high ranking Butler, IUPUI, and Marian.

**COST**

Indianapolis’ long-term fiscal stability and favorable regulatory environment make it a smart choice for investment and growth.

- **Gross Domestic Product**: $117.6B
- **Indiana Startup Investment 2019**: $358M
- **R&D Investment**: $1.3B
- **Average Office Rent**:
  - **Indianapolis**: $21.2 FT²
  - **San Francisco**: $66.6 FT²
- **Average Tech Salary**:
  - **Indianapolis**: $86.6K
  - **San Francisco**: $125.4K
- **Average Support Salary**:
  - **Indianapolis**: $49.3K
  - **San Francisco**: $72.1K
- **Average Industrial Rent**:
  - **Indianapolis**: $4.6 FT²
  - **San Francisco**: $17.8 FT²
- **Median House Price**:
  - **Indianapolis**: $153K
  - **San Francisco**: $1.4M
- **Median Value for Top Tier Home**:
  - **Indianapolis**: $247K
  - **San Francisco**: $2.2M

**Indianapolis’ long-term fiscal stability and favorable regulatory environment make it a smart choice for investment and growth.**
QUALITY OF LIFE

World-class sports, food, and the great outdoors

CONNECTION

Indianapolis is a smart destination for businesses.

AVERAGES 145 DAILY DEPARTURES TO OVER 50 NONSTOP DESTINATIONS.

2 HOURS OR LESS TO N.Y., CHICAGO, D.C. AND BOSTON.

#1 Physical Infrastructure in the Country —CNBC

NONSTOP DESTINATIONS
See full list at ind.com/flights

- ATLANTA 1 hr 10 min
- AUSTIN 2 hrs 10 min
- BALTIMORE 1 hr 15 min
- BOSTON 1 hr 50 min
- BUFFALO 1 hr 5 min
- CANCUN, MEXICO -
- CHARLESTON 1 hr 20 min
- CHARLOTTE 1 hr 10 min
- CHICAGO 40 min
- CLEVELAND 1 hr
- DALLAS 1 hr 45 min
- DENVER 2 hrs 25 min
- DETROIT 45 min
- HOUSTON 2 hrs
- JACKSONVILLE 1 hr 30 min
- KANSAS CITY 1 hr 10 min
- LAS VEGAS 3 hrs 30 min
- LOS ANGELES 4 hrs
- MIAMI 2 hrs 20 min
- MINNEAPOLIS 1 hr 20 min
- MYRTLE BEACH 1 hr 20 min
- NEW ORLEANS 1 hr 30 min
- NEW YORK 1 hr 40 min
- OKLAHOMA CITY 1 hr 30 min
- ORLANDO 1 hr 50 min
- PARIS -
- PHILADELPHIA 1 hr 25 min
- PHOENIX 3 hrs 20 min
- RALEIGH/DURHAM 1 hr 15 min
- SALT LAKE CITY 3 hrs 10 min
- SAN DIEGO 3 hrs 45 min
- SAN FRANCISCO 4 hrs 15 min
- SAVANNAH 1 hr 20 min
- SEATTLE 4 hrs 20 min
- TAMPA 1 hr 50 min
- TORONTO -
- WASHINGTON DC 1 hr 15 min

A Hotbed for B2B Startups —Inc.
**GROWING COMPANIES CHOOSE INDIANAPOLIS**

Indiana’s strategic location and thriving industry sectors make it a proven choice for growing companies as they seek new locations for expansion and investment. **Recent investment in the region includes:**

- **Salesforce**: Invested $40M and hiring 800 people by 2021
- **Octiv**: 13K ft², 13,000 sq. ft. office and hiring 332 people by 2021
- **Zotac**: $47M + 120K ft², To invest $47M on new 120K sq. ft. facility and hire 300 people by 2022
- **ActiveCampaign**: $10M, To invest $10M over next several years and hiring 200 employees
- **Sociom**: 3K ft², 3,000 sq. ft. office space and hiring 100 people by 2023
- **Cheetah Digital**: 16K ft², 16,000 sq. ft. office space and hiring 100 people by 2021
- **Infosys**: 786K ft², 786,000 sq. ft. campus on 141-acres and hiring 3,000 people by 2023
- **Salespond**: $493K, To invest $493K plus 36 new, high-wage jobs by 2023
- **Contour Aviation**: **NEW BASE**, To establish aircraft base plus significant investment & 55 jobs
- **Subaru**: $158M, To diversify with $158 million investment and 350 jobs by 2024
- **Dana**: 65 NEW JOBS, First U.S. operations expanding to Indiana & 65 new jobs by 2024
- **Toyota**: $700M, $700M investment in Princeton operations plus 150 jobs by 2023

**STRATEGIC SECTORS**

- **Advanced Manufacturing**
  - State’s automotive industry comprised of 5 major OEM assembly plants, over 500 automotive suppliers, and 128.8K workers
  - +93,000 manufacturing jobs since 2009
  - $36.6B in manufactured goods exports (2017)
  - 2nd largest by GDP in the U.S.
  - 2nd in overall U.S. production

- **Life Sciences**
  - One of the top five states for the number of companies, concentration of companies, and total number of life sciences industry jobs
  - 2nd highest national concentration of biopharmaceutical jobs
  - One of only two states with specialized employment concentration in four of the five major subsectors
  - Warsaw, IN: Orthopedics Capital of the World

- **Aerospace and Aviation**
  - The Institute for Advanced Composite Manufacturing
  - Purdue University Research Park: home to one of five national IACMI composite research centers
  - Notre Dame Turbomachinery Lab: $36M investment in collaboration with GE
  - Alcoa Aerospace Alloys: world’s largest alumi-num-lithium plan
  - GE Aviation Leap Engine Assembly, 25K sq. ft plant

- **Logistics and Transportation**
  - Shortest distance to median center of U.S. population
  - Highest rail tons of primary metals originated and terminated
  - 1st largest producer of truck trailers
  - 1st in pass-through highways
  - Home to second-largest global Fed-Ex air hub
  - Employs 100K workers at 1,500 distribution firms

- **Agritech**
  - Home to precision agriculture companies: Beck’s Hybrids, Corteva, Elianco, Solinftec
  - Data & research-driven solutions aimed at closing the global food gap
  - Innovations in research and technology
  - Transforming the Corn Belt to a new Tech Belt
  - Purdue University is the #1 National Biological/Agricultural Engineering Program

**SOURCES**


**ONE AMERICA WORKS**

One America Works helps connect innovative companies with cities that can best support their growth. Tell us about your company at indianapolis@oneamericaworks.org.